

Public Procurement Strategy for Scotland

Putting public procurement at the heart of a sustainable economy to maximise value for the people of Scotland.

Key Performance Indicators

The Public Procurement Strategy for Scotland uses eight Key Performance Indicators as a baseline to measure the impact and progress towards the vision set out within the strategy.

1

Procurement spend in Scotland

Known Scottish public sector procurement spend totalled **£16.6 billion**.
£8.9 billion was spent in Scotland (**53.4%** of total known procurement spend).



2

Scottish GDP and Jobs generated

- Around **£13.7 billion** of economic activity
- **120,000** full-time equivalent jobs
- **£7.5 billion** to Scottish GDP was generated from the **£16.6 billion** in known public procurement spend in 2022-23



3

Collaborative Spend

Spend from Scottish Government National CAT A frameworks for 22-23 was **£1.4 billion**.



4

Local Procurement Spend

The level of deprivation in suppliers' local areas was known for **£8.7 billion** of public procurement spend in Scotland.

Of that, **54.6%** (£4.8 billion) went to suppliers based in the **60%** most deprived areas.

£3.3 billion of known public sector procurement spend in Scotland was with suppliers based within the local authority area of the purchasing body.



5

SME and Third Sector Spend

Of the **£15.0 billion** overall spend, where the business size was known, SMEs received **£7.1 billion** (**47.5%**).

Of the **£7.7 billion** spend in Scotland where business size was known, 61 pence in every pound (**£4.7 billion**) went to SMEs.

Third sector organisations received an estimated **£1.2 billion** (or **13.3%**) of known public procurement spend in Scotland during the reporting year.



6

Professionalisation

Out of a total of **1017 FTEs** reported as in the Procurement and Commercial Function across Scotland in 2024-25, **64%** have professional accreditation or are studying towards a relevant professional or academic qualification.



7

Climate Emergency

107 public bodies gave examples of how environmental wellbeing and climate change being addressed through procurement in 2022-23, including environmental criteria in procurement exercises, using climate action plan templates, and encouraging staff to complete climate literacy eLearning.



8

Community Wealth Building

In 2022-23, in addition to the spend retained in Scotland and within the local authority area of purchasing bodies, **2,889** contracts with a scored Fair Work criterion were awarded, **£22.8 million** of public procurement spend went to supported businesses.



Data for KPI 1, 2, 4, 5, 7 and 8 is taken from the [Annual Report on Procurement Activity in Scotland 2022-2023](#)