

Putting public procurement at the heart of a sustainable economy to maximise value for the people of Scotland.

Key Performance Indicators

The Public Procurement Strategy for Scotland uses eight Key Performance Indicators as a baseline to measure the impact and progress towards the vision set out within the strategy.

1 ↑ Procurement spend in Scotland

Known Scottish public sector procurement spend totalled **£17.5 billion**.

Of this, **£9.5 billion** was spent with suppliers based in Scotland.



2 ↑ Scottish GDP and jobs generated

The **£17.5 billion** in known public procurement spend in 2023-24 generated around **£14.7 billion** of economic activity, supported **120,000** full-time equivalent jobs, and contributed **£7.8 billion** to Scottish GDP.



3 ↑ Collaborative Spend

In 24/25 Collaborative Spend for:

- Scottish Government was around **£1.7 billion**
- APUC - spend on cat B was around **£200 million**
- NHS National Procurement was around **£1.4 billion**
- Scotland Excel was around **£949 million**



4 ↑ Local Procurement Spend

The level of deprivation in suppliers' local areas was known for **£9.4 billion** of public procurement spend in Scotland. Of that, **36.9%** (£3.5 billion) went to suppliers based in the **40%** most deprived areas.

£949 million

In addition, **£3.6 billion** of known public sector procurement spend was with suppliers based within the local authority area of the purchasing body.



5 ↑ SME and Third Sector Spend

According to procurement spend data reported to the Hub, approximately **62 pence** in every pound spent with suppliers based in Scotland went to an SME, where supplier size and location was known.

A total of **£7.6 billion** in public procurement spend with SMEs was reported to the Hub for the 2023 to 2024 financial year, where supplier size was known.



6 ↑ Professionalisation

The Procurement and Commercial Function across Scotland reported **708 FTEs** in 2025-26, with **66%** holding professional accreditation or studying towards a relevant professional or academic qualification. This is a 2% increase on 2024-25.



7 → Climate Emergency

In 2023-24, **107** public bodies reported actions to address environmental wellbeing and climate change through procurement. Alongside broad commitments to reducing carbon emissions and improving environmental outcomes, many highlighted specific measures to deliver climate and environmental benefits.



8 → Community Wealth Building

Annual procurement reports from 111 public bodies recorded a total of **3,661** regulated contracts awarded with a scored **Fair Work First** criterion.

Reports from 122 public bodies showed that **£22.1 million** (from both regulated and unregulated contracts) was awarded to **supported businesses**.

